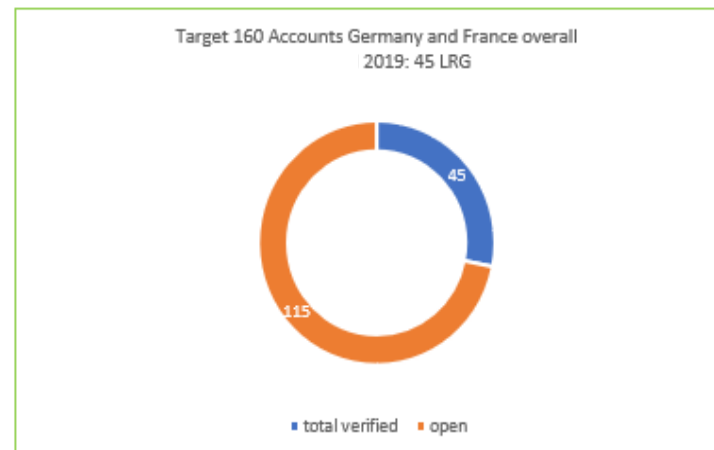
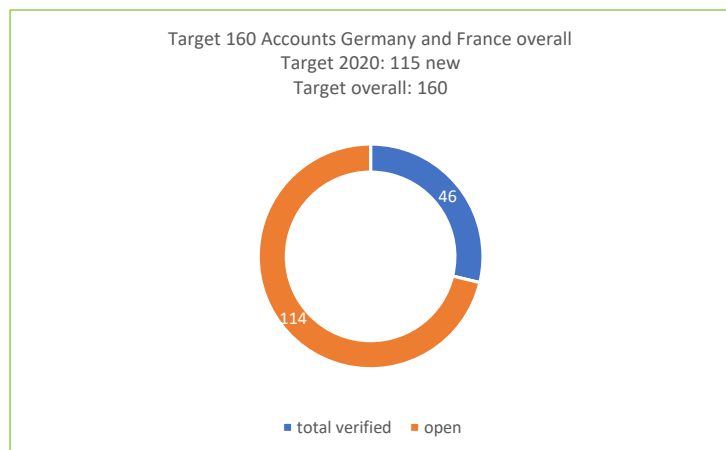


LRG-Accounts: Target and Onboardings

Registration Accounts:

Date	<input type="text" value="16.03.2020"/>	Necessary registrations per week to reach target, calculated on working days until 22.12.2020	<input type="text" value="3"/>
Target-Date	<input type="text" value="22.12.2020"/>	Total number of open accounts	<input type="text" value="114"/>
Working days until target date: ex. Weekends and public holidays	<input type="text" value="198"/>		

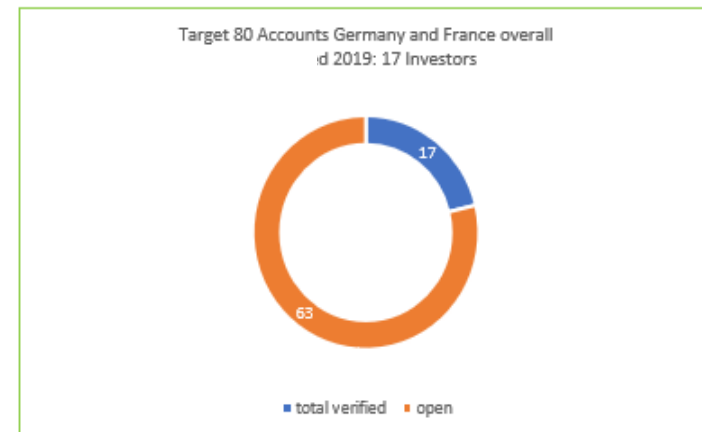
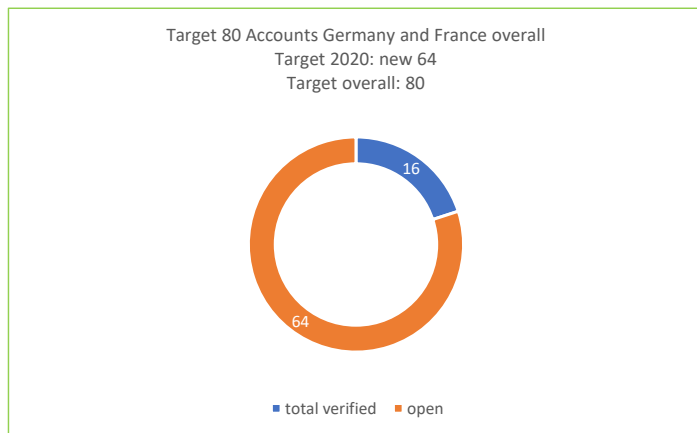


*Base: cumulative numbers under consideration cancellations and successful onboardings

Investor-Accounts: Target and Onboardings

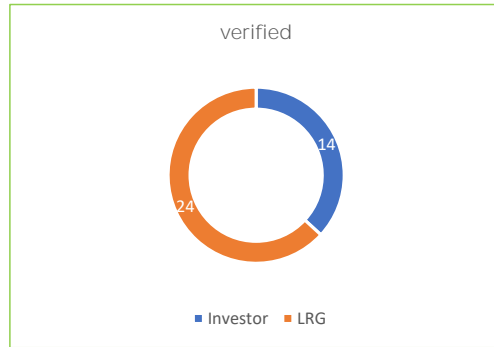
Registration Accounts:

Date	16.03.2020	Necessary registrations per week to reach target, calculated on working days until 22.12.2020	2
Target-Date	22.12.2020	Total number of open accounts	64
Working days until target date: ex. Weekends and public holidays	198		



*Base: cumulative numbers under consideration cancellations and successful onboardings

Germany: Onboarding Registration User verified



total

38

Investor

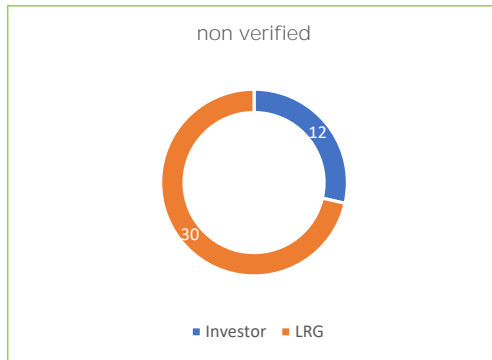
Alte Leipziger LebensversicherungAG
 Alte Leipziger Pensionskasse a.G.
 Alte Leipziger Versicherung AG
 Deutsche Bank AG
 Hallesche Krankenversicherung a.G.
 Investitions- und Förderbank Niedersachsen - Nbank
 Investitions- und Strukturbank Rheinland-Pfalz (ISB)
 SaarLB Landesbank Saar
 Provinzial Rheinland Versicherung AG
 Provinzial Rheinland Holding
 S Direktversicherung AG
 Provinzial Rheinland LV AG
 Pro Tect Versicherung AG
 Lippische Landes Brandversicherungsanstalt

LRG

Wirtschaftsbetriebe Hagen
 Alte Hansestadt Lemgo
 Stadt Wriezen
 Stadt Lohmar
 Markt Oberstdorf
 Gemeinde Oberstenfeld
 Zweckverband Mineralfreibad Oberes Bottwartal
 Hansestadt Lüneburg
 Verbandsgemeindeverwaltung Herxheim
 Stadt Miesbach
 Stadt Mönchengladbach
 Stadt Gummersbach
 Bundesstadt Bonn
 Stadt Wetter
 Stadt Fellbach
 Stadt Wolfenbüttel
 Landratsamt Nordsachsen
 Stadt Emden
 Verbandsgemeinde Rhein-Nahe
 Stadt Uslar
 Landeshauptstadt Schwerin
 Gemeinde Brieselang
 Gemeinde Grävenwiesbach
 Gemeidne Nohfelden

Number of clients who have registered in 2-step-onboarding as initial registrations
 Note: This clients can also be listed who are already checking the onboarding-documents

Germany: Onboarding Registration User non verified



total

42

Investor

LIGA Bank eG
Signal IDUNA Asset Management GmbH
Universa Krankenversicherung a. G.
RheinLand Lebensversicherung AG
Investitionsbank Schleswig-Holstein (IB.SH)
UniCredit Bank AG
Lebensversicherung von 1871 a.G.
Commerzbank AG
Sachsen Assetmanagement GmbH
Ostächsische Sparkasse Dresden
Taunus Sparkasse
Volksbank Albstadt

LRG

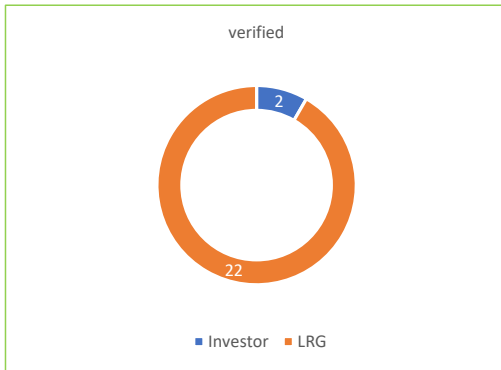
Stadt Baesweiler
LK Wolfenbüttel
Stadt Spenge
Gemeinde Weiskirchen

LRG

Stadt Heidenheim an der Brenz
Verbandsgemeindeverwaltung Betzdorf-Gebhardshain
Landkreis Ravensburg
Stadt Nürnberg
Stadtwerke Unterschleißheim
Universitätsstadt Garching
Stadt Celle
Stadt Gladbeck
Stadt Rheine
Regionalverband Frankfurt Rhein Main
Landkreis Helmstedt
Stadt Lübben (Stadtentwässerung)
Verbandsgemeinde Gerolstein
Stadt Wuppertal
Stadt Solingen
Stadt Eschweiler
Stadt Hamminkeln
Gemeindeverwaltung Leopoldshöhe
Stadt Eisingen/Fils
Stadt Emsdetten
Gemeinde Perl Mosel
Stadt Lage
Stadt Vreden
Bad Münstereifel
Gemeinde Blankenheim
Stadt Bad Mergentheim

Number of clients who have registered in 2-step-onboarding as initial registrations
Note: This clients can also be listed who are already checking the onboarding-documents

France: Onboarding Registration User verified



total

24

Investors

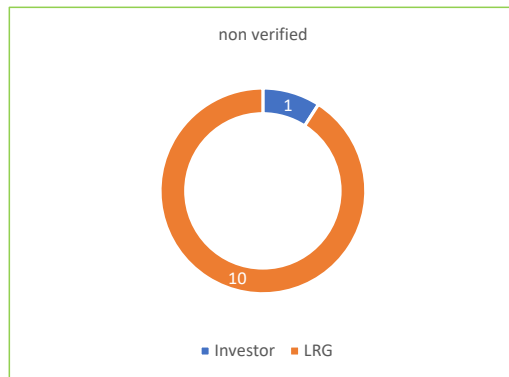
ACOFI Gestion
Rivage Investment

LRG

Centre hospitalier du Havre
Région Grand Est
Métropole de Lyon
Régie des Transports Métropolitains (RTM)
Grenoble-Alpes Métropole
Département du Nord
Hospices Civils De Lyon
Assistance Publique Hôpitaux de Paris (APHP)
Commune de Saint-Denis
Syndicat des Déchets Ménagers de Moselle Est (SYDEME)
Centre Hospitalier Intercommunal Compiègne Noyon
Département de Saône et Loire
Centre hospitalier intercommunal de Toulon - La Seyne-sur-Mer
Syndicat Mixte des Transports en Commun de l'agglomération grenobloise (SMTC)
Conseil Département de la Haute Garonne
Centre hospitalier universitaire d'Amiens-Picardie
Etablissement public territorial Grand Paris Sud Est Avenir
Centres Hospitaliers de Saint-Quentin et de Chauny
Centre Hospitalier des Escartons de Briancon
Pays de Montbéliard Agglomération (PMA)
Agence Métropolitaine des Déchets Ménagers (Syctom)
Ville de Montreuil

Number of clients who have registered in 2-step-onboarding as initial registrations
Note: This clients can also be listed who are already checking the onboarding-documents

France: Onboarding Registration User non verified



total

11

Investors

Caisse des Dépôts et Consignations

LRG

Syndicat mixte des Transports pour le Rhône et l'Agglomération Lyonnaise (SYTRAL)

Département de Seine Maritime

Métropole Rouen Normandie

Métropole du Grand Nancy

Ville du Havre

Département de la Mayenne

Grand Port Maritime de Dunkerque

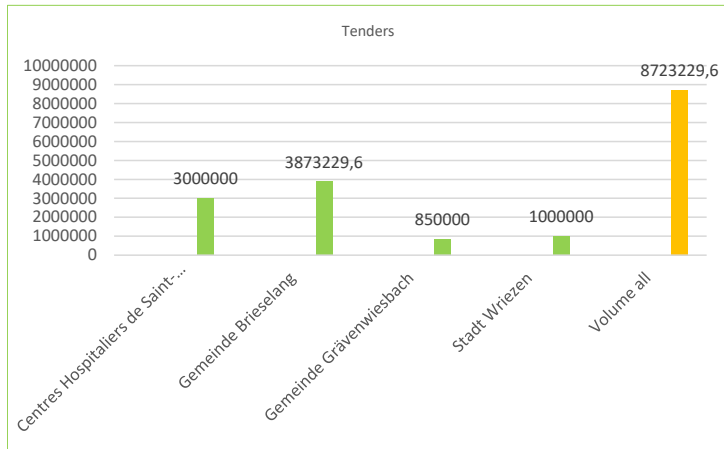
Métropole de Nantes

Centre Hospitalier Verdun Saint Mihiel

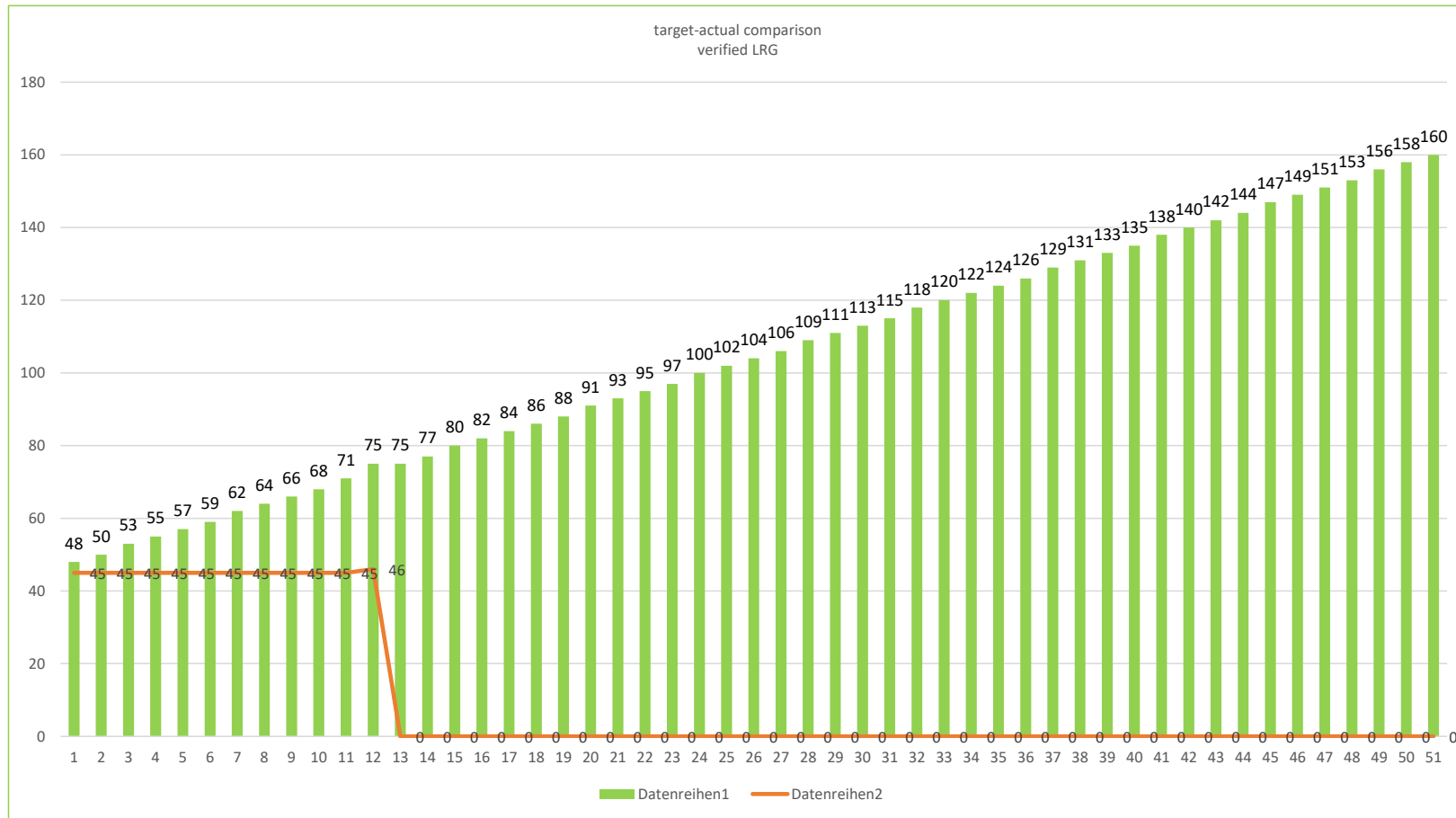
CH Bassin de Thau

Number of clients who have registered in 2-step-onboarding as initial registrations
Note: This clients can also be listed who are already checking the onboarding-documents

Successful Tenders



Target-Actual Comparison - LRG



*calender weeks (1-51)

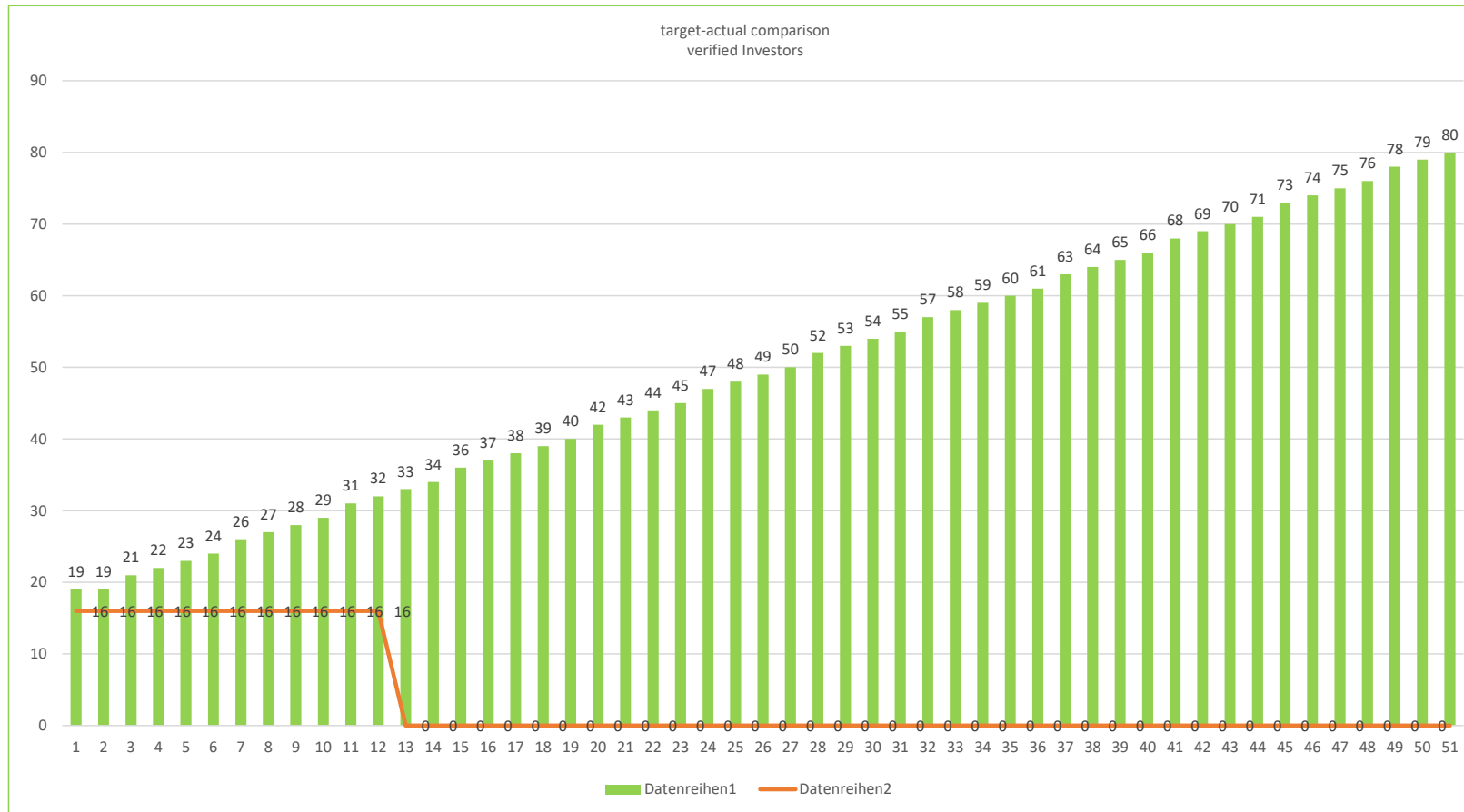
22.12.2020

*KW 27 in 2019: France included in the report first time

*Report weekly update

*Weekly Basis, target calculated for the current calender week

Target-Actual Comparison - Investors



*calender weeks (1-51)

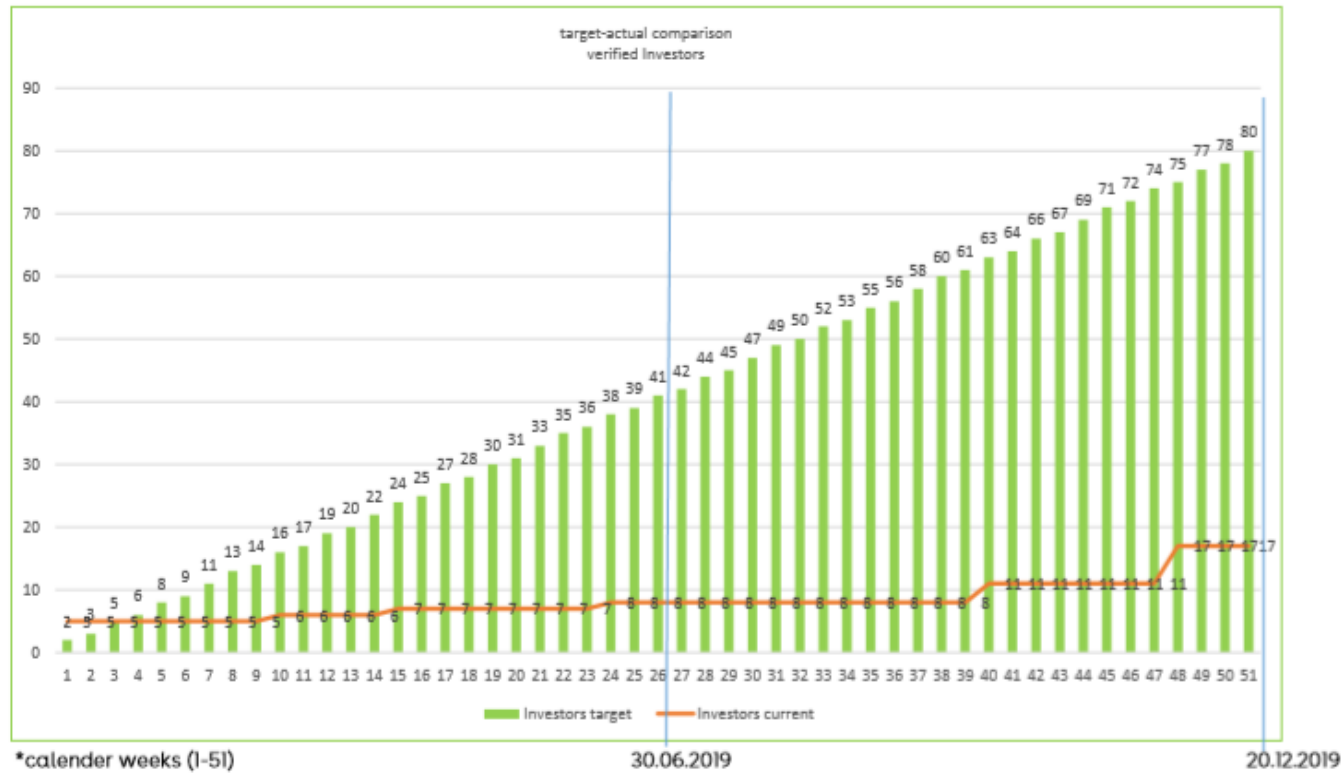
*KW 27 in 2019: France included in the report first time

*Report weekly update

22.12.2020

*Weekly Basis, target calculated for the current calender week

Target-2019 Comparison - Investors



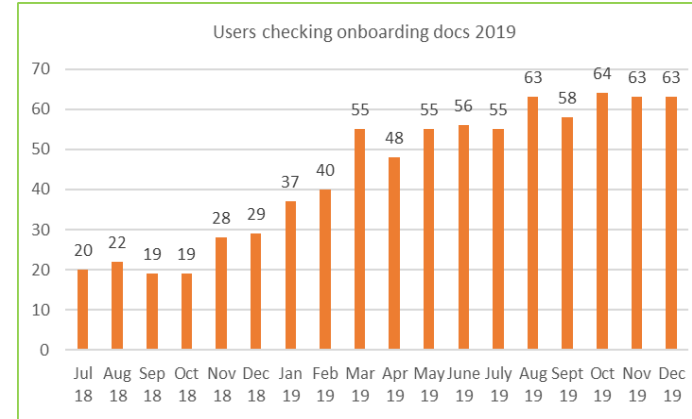
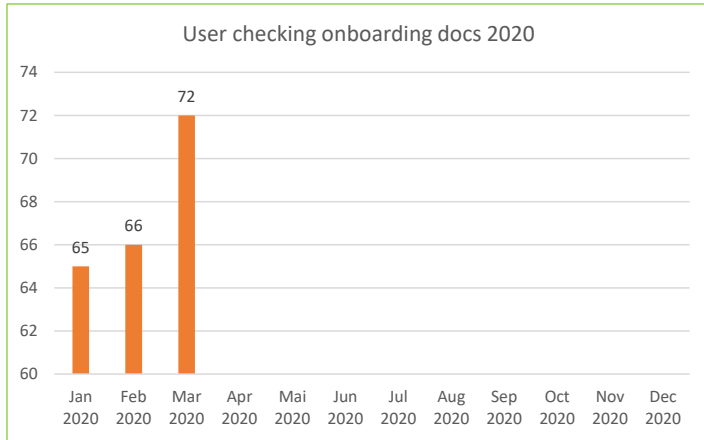
*KW 27 in 2019: France included in the report first time

*Report weekly update

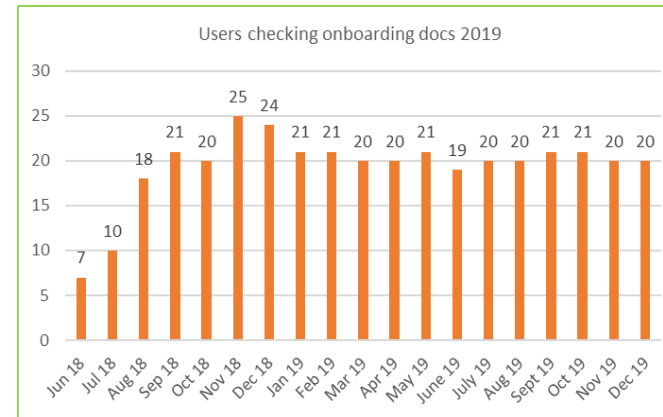
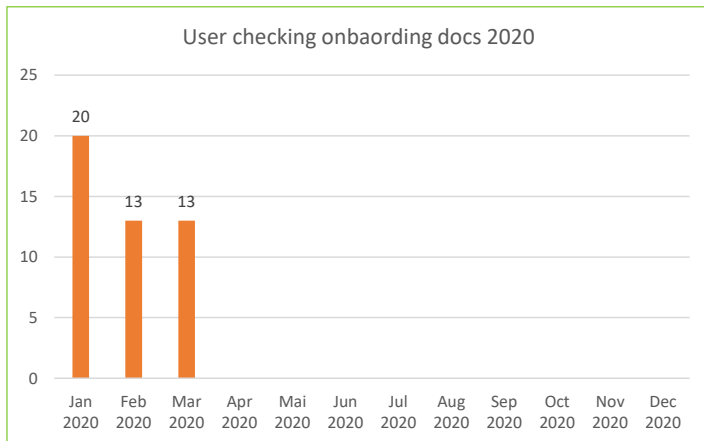
*Weekly Basis, target calculated for the current calendar week

Germany: Users checking onboarding docs

LRG

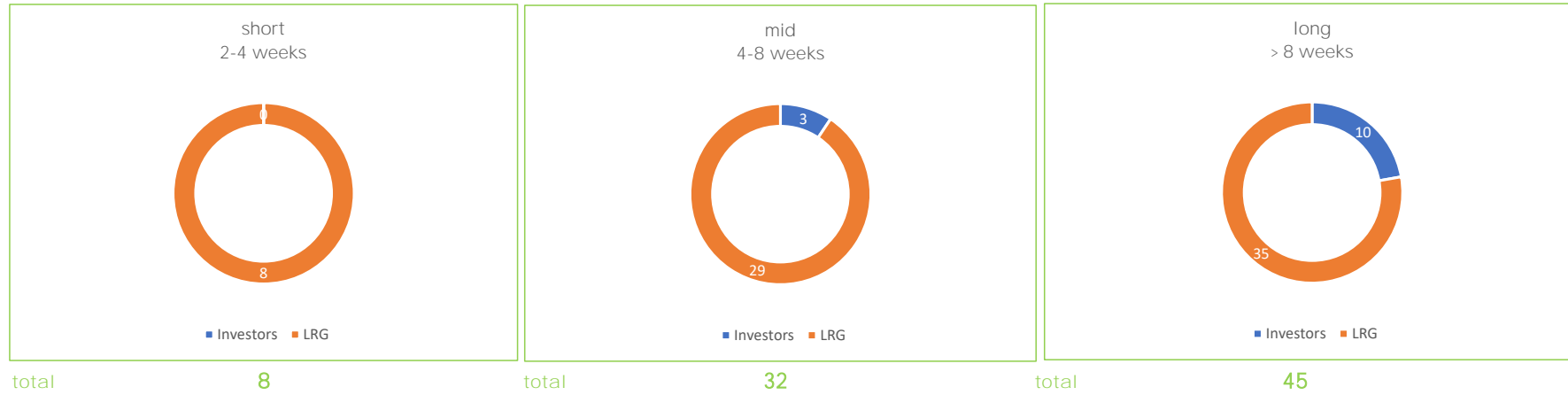


INVESTOR



*Base: cumulative numbers under consideration cancellations and successful onboardings

Germany Onboarding Timeline



Number of clients with specification of the planned duration of the onboarding
Source: Educated guess based on client feedback as well as Sales Force

Germany Onboarding Timeline

short 2-4 weeks	mid 4-8 weeks	mid 4-8 weeks
Stadt Wülfrath Landkreis Osnabrück Stadt Nienburg Stadt Dormagen Stadt Northeim Gemeinde Odenthal Gemeinde Weiskirchen Stadt Vellmar	Investitionsbank Berlin Ostsächsische Sparkasse Dresden Stadt Oldenburg (Oldb) Stadt Leverkusen Verbandsgemeindeverwaltung Betzdorf-Gebhardshain Stadtwerke Unterschleißheim Stadt Eschweiler Stadt Hamminkeln Stadt Celle Stadt Emsdetten Landkreis Uelzen Stadt Varel Stadt Hamm Studierendenwerk Thürigen AöR Stadt Tuttlingen Kreisstadt Wendel Kreisstadt Merzig	Landkreis Peine MEAG MUNICH ERGO AssetManagement GmbH Stadt Landshut Stadt Idstein Stadt Eisingen/Fils Senatsverwaltung für Finanzen Berlin Gemeinde Beckingen Gemeinde Riegelsberg Verbandsgemeinde Rüdesheim VG Lamrecht Stadt Lotte Stadt Lüdenscheid Stadt Spenge Verbandsgemeinde Puderbach Gemeindegewerk Puderbach

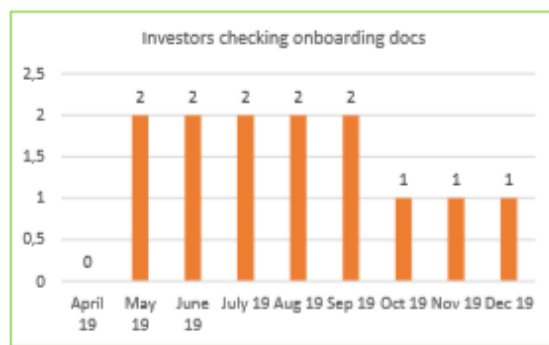
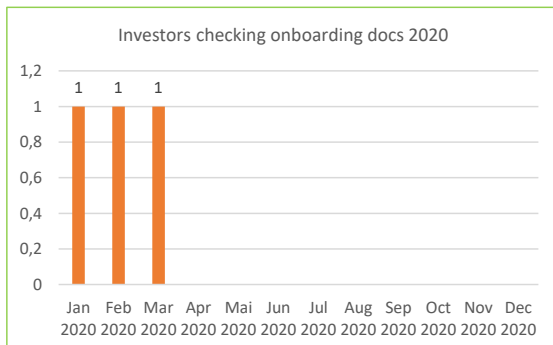
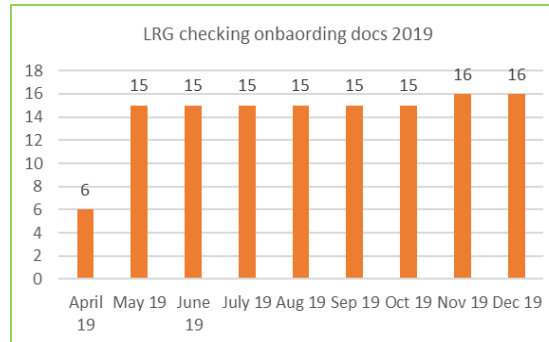
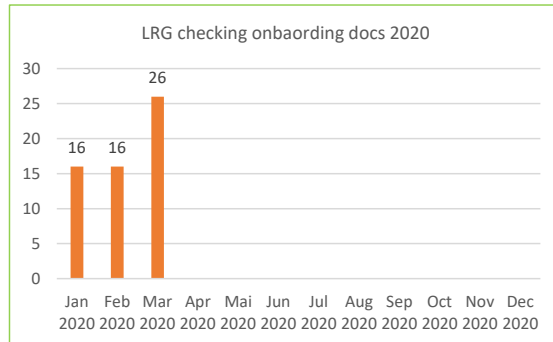
Number of clients with specification of the planned duration of the onboarding
 Source: Educated guess based on client feedback as well as Sales Force

Germany Onboarding Timeline

long > 8 weeks	long > 8 weeks
Verwaltungsgemeinschaft Hollfeld	Finanzministerium des Landes NRW
Siemens Bank GmbH	Landeshauptstadt Mainz
Tecta Invest GmbH	Stadt Ratingen
Volksbank Albstadt eG	Stadt Angermünde
Berliner Wasserbetriebe	Stadt Hagen
Stadt Leipzig	Stadt Rheine
Investitionsbank des Landes Brandenburg	DekaBank Deutsche Girozentrale
Stadt Wuppertal	Stadt Bocholt
Städteregion Aachen	Bocholter Energie- und Wasserversorgung GmbH
Stadt Leonberg	Stadt Rhede
Stadt Heidenheim an der Brenz	Landkreis Wesermarsch
Landeshauptstadt Wiesbaden	Stadt Leer
LIGA Bank eG	Stadt Zossen
Hamburger Sparkasse AG	Stadt Gescher
Sparkasse Märkisch Oderland AöR	Berliner Verkehrsbetriebe
Landkreis Vorpommern Greifswald	Stadt Fürstenwalde/Spree
Stadt Halle an der Saale	Stadtwerke Neuruppin GmbH
Stadt Nürnberg	Stadt Weimar
Stadt Lünen	Stadt Lübbenau/Spreewald
Stadt Potsdam	Stadt Erfurt
Gemeinde Prüm	Stadt Lübben
VG Bad Kreuznach	Taunus Sparkasse
Gemeinde Schmelz	

Number of clients with specification of the planned duration of the onboarding
 Source: Educated guess based on client feedback as well as Sales Force

France: Users checking onboarding docs



LRG

- Syndicat mixte des Transports pour le Rhône et l'Agglomération Ly
- Département de Seine Maritime
- Agglomération Grand Paris Sud
- Centre hospitalier de Mâcon
- Département de la Gironde
- Département du Jura
- Centre hospitalier Mont de Marsan
- Métropole du Grand Nancy
- Ville du Havre
- Département de l'Essonne
- Métropole de Nantes
- Département de Loire atlantique
- Centre Hospitalier Intercommunal des Alpes du Sud (CH Gap)
- Département du Haut-Rhin
- Ville d'Angoulême
- Centre Hospitalier Verdun Saint Mihiel
- Agglomération du Grand Chalons
- Centre hospitalier d'Angoulême
- Centre hospitalier de Roubaix
- CH Bassin de Thau
- COMMUNE D AIGUES-MORTES
- COMMUNE D ALES
- COMMUNE DE LA FLECHE
- COMMUNE DE TOUL
- Métropole Aix Marseille Provence (MAMP)

Investors

- Triodos Finance

*Base: cumulative numbers under consideration cancellations and successful onboardings